

## Twenty-Eight standard Reports...all based upon key questions-

Version-1

Questions:	Insight Reports:
1st Area: Are the Right People on the Plane?	
What does our overall pipeline of talent look like?	1.1: -Total Leadership Pipeline
2. Do we have the leadership required at the top two levels?	1.2: -Leadership Coalition
3. What does the Promotable list look like?	1.3-Talent Forecast
4. What does the succession picture look like?	1.4-Succession Coverage
5. Who do we need to move?	1.5-Need to Move List
6. What does the diversity pool look like?	1.6-Diversity Pool
7. Where could we move our best talent for development?	1.7-Vacant Position
8. Are those we identified being moved?	1.8-Need to Move TrackingProgress
9. Are we filling our key jobs on a timely basis with our best?	1.9-Position Fill Progress
10.Are diversity candidates being considered for opportunities?	1.10-Diversity PoolTrackingProgress
2 <sub>nd</sub> Area: Are the Wrong People <i>getting off</i> the Plane?	
11-Who are our poor performers?	2.1-Poor Performance
12-Where are we willing to tolerate poor performance?	2.2-Limited Talent—in position 2 + Years
13-Are we consistent in how we rate and reward everyone?	2.3-Rating/Reward Consistency
14-Who are we vulnerable to losing and are we taking action?	2.4-Leadership Risk AnalysisProgress
15-For those we deemed promotableare they getting the jobs?	2.5-Promotable Pool 'Hit-Miss Report'Progress
16-What is our specific plan with a poor performer?	2.6-Performance Improvement PlanProgress
17-What progress are we making with our poor performers	2.7-Poor Performance ActionProgress
18-What positions are under-leveraged?	2.8-Underleveraged Position ReportProgress
3rdArea: Do we have the Right Peopleright seats on plane?	
19-Who are in our pivotal positions—are they up to the task?	3.1-Pivotal Position Incumbent Analysis
20-How much functional depth do we have in key areas?	3.2-Functional Depth Chart
21-Who could we lose by retirement—do we have a plan?	3.3-Retirment VulnerabilityProgress
22-What positions are we going external for—and, is the	3.4-External SearchProgress
search progressing to meet the desired time and spec?	
23-With this new individual in position, what is the plan for	3.5-On-Boarding PlanProgress + Outcome
a successful entry; andafter 100 dayswere they	
24-Who are those that are not being challenged—could do more?	3.6-Underleveraged Top Talent ReportProgress
25-With our high potentialswhat is the specific development plan?	3.7Individual Development PlanProgress
26-With key populations that we are recruiting, are they staying?	3.8Key Population TrackingProgress
27-With our pivotal positions, are we making progress to assure	3-9-Pivotal Position Tracking <i>Progress</i>
we have stellar talent in those key positions?	2.40 Day/h Lang List Duranness
28-When we gather information about potential leaders, those that we absolutely need to stay up withwho are they—where are they—	3-10-Don't Lose ListProgress
we absolutely freed to stay up withwill are they—where are they—	

- Information (Reports) available at the <u>beginning</u> of the Fiscal Year...a part of strategy being set
- Progress (Reports) available during the Fiscal Year... as strategy is implemented